

BID EVALUATION MATRIX - SAMTEL COLOR LIMITED (Under Corporate Insolvency Resolution Process)					
S. No.	PARAMETERS	WEIGHTAGE	TOTAL SCORE (RANGE)	SCORE	RATIONALE
A					
QUANTITATIVE PARAMETERS					
1	Upfront cash recovery as per resolution plan	50%	0-100	50	Bidder offering maximum upfront cash recovery will get a score of 100 and for other bidders the score will reduce by 10 against every 10% difference with highest bidder (rounding off would be done) Cash recovery within 30 days of approval of resolution plan by NCLT would be considered as upfront cash recovery.
2	Net present value (NPV) of continuing portion of debt (Discount rate to be applied for NPV for all bidders would be as mentioned in Rationale column.)	50%	0-100	50	Bidder offering highest NPV of continuing portion of debt will get a score of 100 and for other bidders the score will reduce by 10 against every 10% difference with highest bidder (rounding off would be done). The discount rate applicable would be as under: - - 10% for recovery upto 12 months - 12% for recovery after 12 months but before 24 months - 15% for recovery after 24 months
	Total score of quantitative parameters	100%		100	
	Weighted score of quantitative parameters (A)	80%		80	
B					
QUALITATIVE PARAMETERS					
1	Financial strength of resolution applicant /group (applicants' net worth, group net worth, revenue, EBITDA would be equally considered)	40%	0-100	40	The financial strength of applicant would be important as the implementation of the resolution plan would depend upon the financial capacity of the applicant. The score will be awarded by COC based on presentation by resolution applicant along with documentary evidences. 20% of the total weight will be allocated to each parameter i.e. applicant's networth, group networth, revenue of the applicant and EBITDA of the applicant
2	Availability of additional collateral security and personal/corporate guarantee and value thereof	60%	0-100	60	Additional collateral security will be given weightage of 50%, corporate guarantee will be given weightage of 25% and personal guarantee of resolution applicant of Resolution will be given weightage of 25%. The market value of collateral security should be atleast 20% of the continuing debt for allocating score against collateral security.
	Total score of qualitative parameters	100%		100	
	Weighted score of qualitative parameters (B)	20%		20	
	Total score of resolution applicant (A+B)			100	
Notes:					
<ol style="list-style-type: none"> 1. Bid evaluation matrix is required for making comparison between bids received during resolution process. It is not meant for guidance of COC for taking a decision on acceptance or rejection of the offer. 2. The bid evaluation matrix would only be used in case resolution plans are received from more than one resolution applicants. 3. The committee of creditors will have right to reject a resolution plan even if the resolution applicant has top score and COC may opt for another bid inviting process with different evaluation matrix or may opt for liquidation of the corporate debtor. 4. The Committee of Creditors will have all rights to accept or reject any presentation done by any resolution applicant regarding qualitative parameters based on insufficiency of documents and evidences. 5. Discount rate to be applied for NPV for all bidders would be:- 10% for recovery upto 12 months , 12% for recovery after 12 months but before 24 months and 15% for recovery after 24 months. 6. Upfront cash recovery would be payable within 30 days of NCLT approval. 7. Score of each applicant based on qualitative parameter would be decided by COC before the bid on quantitative parameters. 					